Some useful questions

Clarify purpose and desired future state
- As part of this partnership, what do we want to focus on right now?
- Of all the issues, which is the top priority?
- What would success look like?
- By whom?

Current state
- What’s going on right now that tells us we have something to address?
- What are the facts?
- What might we be assuming?
- What do we need to find out?

Understand interests
- What’s important to each of us?
- What are our separate interests?
- What are our common interests?
- Do we understand each other’s interests?

Explore possibilities
- What could we do differently?
- What other possibilities are there?
- What have we seen work before for others?
- What might we adapt to make it work better?

Decide the way forward
- What’s going to work best?
- What needs to happen first?
- Who needs to be involved?
- How will this make a difference?

Check for barriers
- What are the possible challenges?
- What’s missing?
- Who needs to be involved and who needs to know?
- How can we overcome the barriers?

Commit to action
- What are we going to do, and when?
- What are we leaving away from this conversation?
- What support will it help?
- How committed do others see we are?

Review and refine
- How effectively did we work in partnership?
- Did we do what we said we would do?
- What outcomes did we achieve?
- What has emerged?
- What’s next to focus on?

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CCDHB CCDM Partnership Framework

Ownership
Accountability
Responsibility

Leader
Team
Player

Choice

Avoider
Blame
Excuse
Deny

Justify

Do what you say you will do

Keep it constructive and look for way forward

Respect difference

Seek to understand

Master yourself

Partnership best practice

Assume nothing. Check inferences.
Share all relevant information.
Use specific examples, not generalisations.
Explain your reasoning and intent.
Focus on interests, not positions.
Combine advocacy and inquiry.
Don’t avoid differences – understand them and find common ground.
Discuss un-discussable issues.
Jointly design next steps.
Be clear about how decisions are made. Will this decision-making process generate the level of commitment needed?