



Some useful questions

Clarify purpose and desired future state

- As parties in this partnership, what do we want to focus on right now?
- Of all the issues, which is the top priority?
- What would success look like?
- By when?

Current state

- What's going on right now that tells us we have something to address?
- What are the facts?
- What might we be assuming?
- What do we need to find out?

Understand interests

- What's important to each of us?
- What are our separate interests?
- What are our common interests?
- Do we understand each other's interests?

Explore possibilities

- What could we do differently?
- What other possibilities are there?
- What have we seen work before for others?
- What might we adapt to make it work better?

Decide the way forward

- What's going to work best?
- What needs to happen first?
- Who needs to be included?
- How will this make a difference?

Check for barriers

- What are the possible challenges?
- What's missing?
- Who needs to be involved and who needs to know?
- How can we overcome the barriers?

Commit to action

- What are we going to do, and when?
- What are we taking away from this conversation?
- What support would help?
- How committed to this are we?

Review and refine

- How effectively did we work in partnership?
- Did we do what we said we would do?
- What outcomes did we achieve?
- What has emerged?
- What's next to focus on?

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